

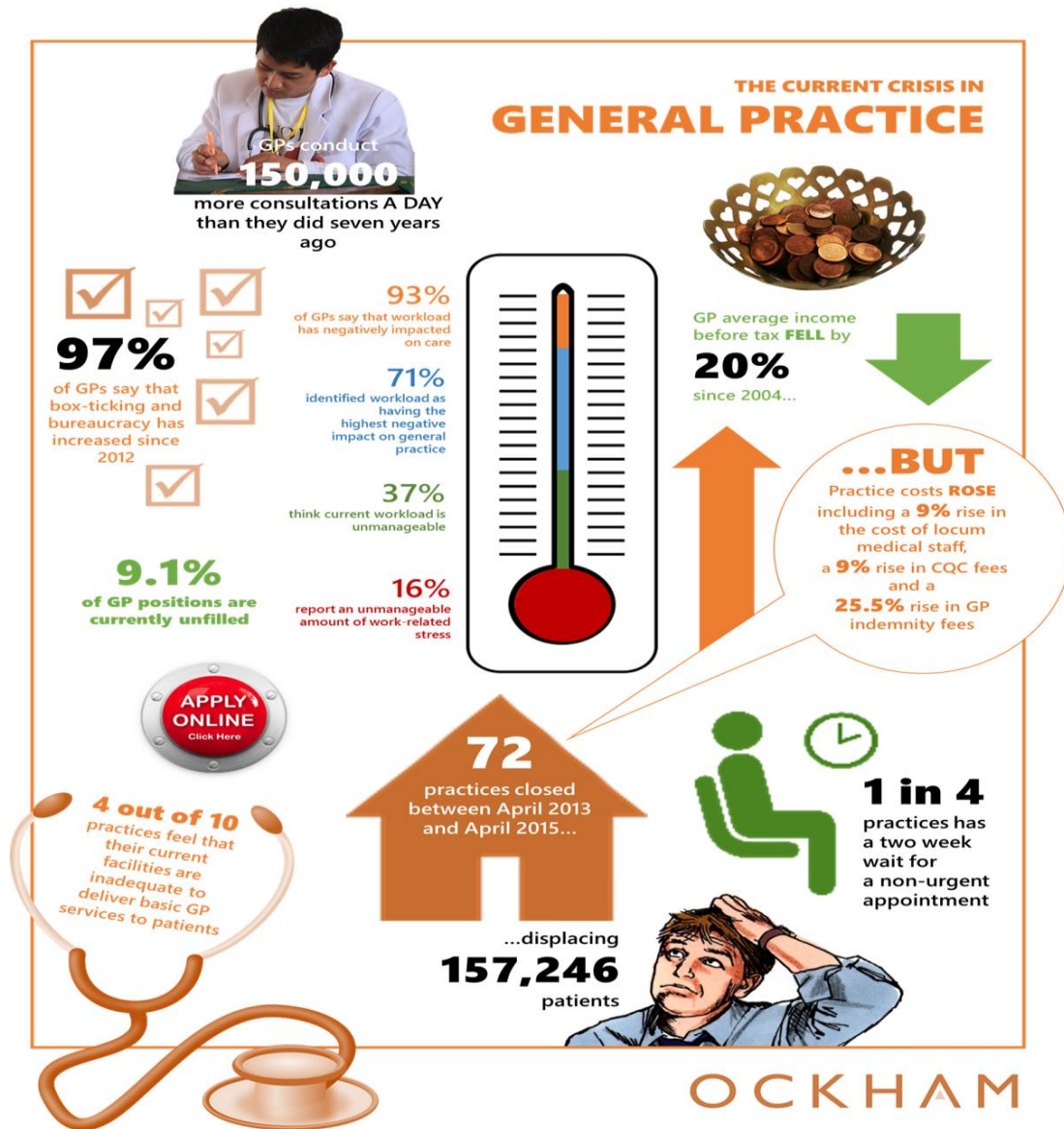
What the Changes to General Practice mean for Primary Care Premises

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Impact of crisis on premises

- Insufficient estate to manage increased demand
- Estates charges part of burden of increased costs - rising charges for estate from NHS Property Services
- Falling numbers of partners (down 9% in 10 years) less willing/able to invest in property
- Increasing number of owner partners looking to “cash-in” property

Changes are a response to the crisis

1. New roles / practice efficiencies
2. Operating at scale
3. New models of care
4. External support: ETF & beyond

1. New roles / practice efficiencies

- Additional roles to manage demand within cost envelope – space often barrier
- Increasing shift to telephone/web based appointments
- Additional cost of larger premises a real barrier
- Real thought being given to possibility of reducing number of premises (politically difficult) – practices need help with this

2. Operating at scale

- Not a golden bullet – fail as well as succeed: [Horizon](#) in Bedfordshire; [Danum Medical Services](#) in Doncaster
- Shift from additional services - growth in primary care owned community estate (e.g. [Whitstable](#)) exception not rule
- Developing efficiencies
- Hot and cold working: [St Austell](#)
- Federations to super-practices: [City & Hackney](#), [Suffolk](#)
- Approach no longer primary vs secondary care

3. New models of care

Primary care home:

- To enable co-located productive partnerships (e.g. [Bassetlaw](#))
- Relationships plus council and voluntary sector/social prescribing (e.g. [Oxford Terrace, Gateshead](#))

Multispecialty community providers:

- [Exit plan for practices](#)
- Ability to cash in buildings = key driver

PACS:

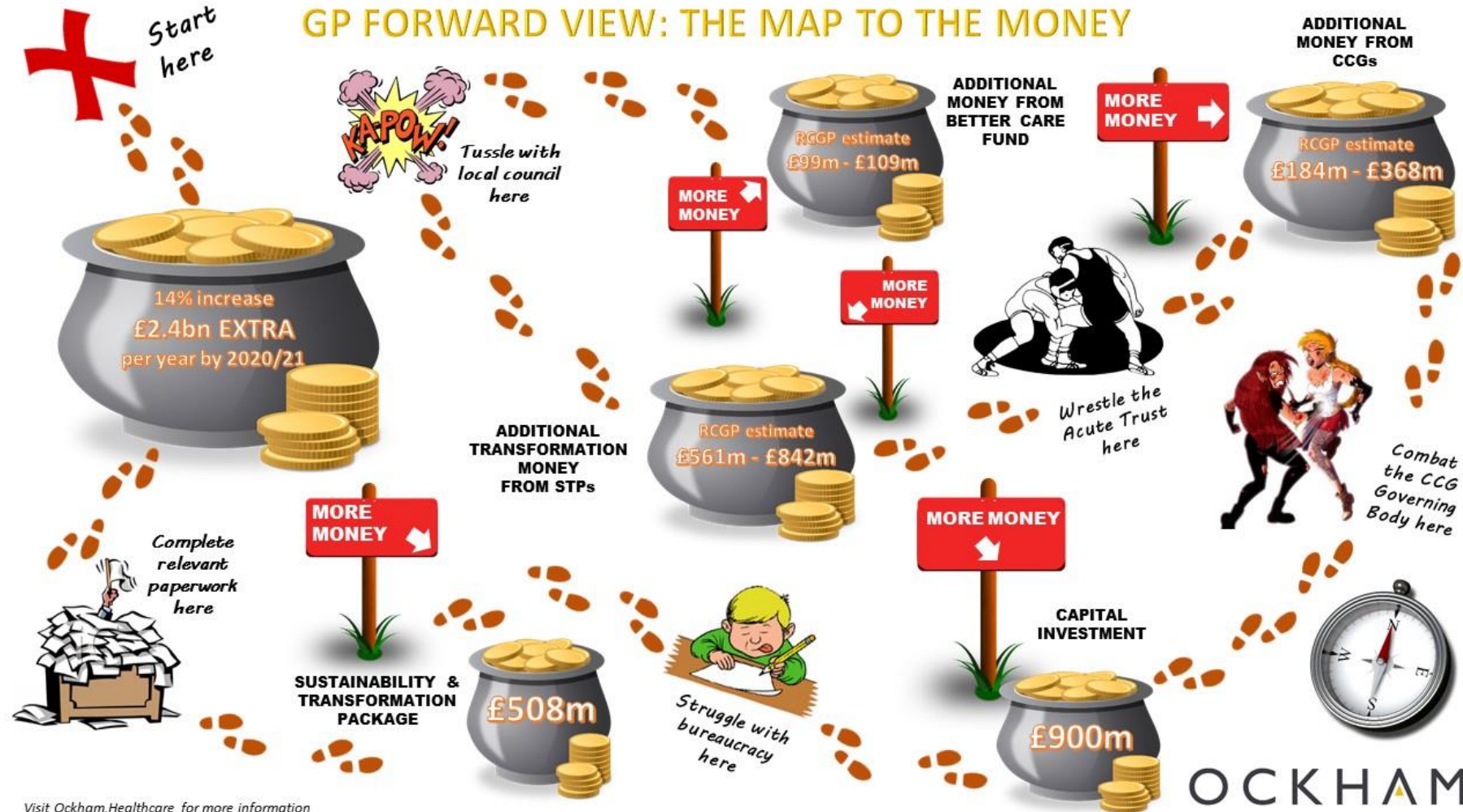
- Rely on relationships with general practice (e.g. [Yeovil](#))
- Not just PACS – [Northumbria](#), [Chesterfield](#), [Wolverhampton](#) etc

4. External Support: ETF & beyond

Estates and Technology transformation fund

- Technology combined with estates
- Removal of match-funding expectation welcome but increased expectations
- CCGs feel like recipients of decisions not decision maker
- Revenue consequences remain a barrier

Beyond the Estate and Technology Fund...



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Access and the Money

- £3 per head; £3.34 per head in 2018/19; £6 per head in 2019/20
- £500m recurrent from 2020/21
- Encouraged for groups of practices: accelerate “hot” & “cold” working
- Implications for out-of-hours?

Impact of CCGs

- Location of decision making - will co-commissioning make a difference?
- CCG local GPFV plan due Dec 2016 – address GP crisis or access/scale agenda?
- *“If you don’t have a plan for primary care, you don’t have a plan for premises”*
- STPs may have greater impact on primary care premises...

Impact of STPs

- Common theme of redesign of community/primary care
- Starting point reduction in spend, not challenges in general practice
- Successful vanguards based on development of trust across organisations over time
- “Plan-based” change initiatives unlikely to gain GP buy in, but estates can be a sweetener
- STP areas may develop central control of estates, e.g. [Hampshire](#)

Summary

- Financial pressure/less partners mean more GPs want to “cash-in” their buildings
- MCP/PACS seen as way out, if premises buy-out included
- Scale will increase split of hot and cold GP practice sites, accelerated by access funding
- STPs likely to have greater influence on primary care premises than CCGs
- Community providers, acute hospitals & councils increasingly influential decision makers in future

Questions?

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- Book: [The Future of General Practice](#)

